

### Part 2:

## DATA COLLECTION METHODS FOR FORMATIVE RESEARCH

Data collection methods used in formative research

- Literature review
- Qualitative research
- Quantitative research

## **Quantitative methods include**

- Census
- Sample surveys
  - Baseline and later points in time to observe change
  - Panel /cohort data
- Exit interviews with clients after clinic visits
- Structured interviews (for example, with health personnel and community leaders)
- Cost-effectiveness analysis

Common feature of most quantitative methods: representativeness



## **Qualitative methods include**

- In-depth interviews (IDIs)
- Focus group discussions (FGDs)
- Key informant interviews (KIIs)
- Case studies/ethnography
- Participant observation
- Non-participant observation
- Historical research—oral history
- Projective techniques—pile sorting, free listing, ordering, photo elicitation, drawing pictures

## **Commonly-cited distinctions between qualitative and quantitative research**

Qualitative

Is exploratory

Asks "Why?"

Is (relatively) subjective

**Enables discovery** 

Allows insights into process, tendencies, motivations, meanings Interprets

### Quantitative

Is definitive

Asks "How many?" "How often?"

Is (relatively) objective

Provides evidence

Measures level/frequency of actions, trends, including correlation

Describes, predicts

Which to use: Qualitative or quantitative methods?

**Issues to** consider

**Use qualitative** methods when you . . .

**Use quantitative** methods when you . . .

Purpose of Seek a richer, more personal picture of research

individual motives and decisions

Need high internal ("local") validity

Need to calculate numerical indicators/ parameter estimates of "populations"

Need high external ("generalized") validity

Which to use: Qualitative or quantitative methods?

Issues to consider

Use qualitative methods when you . . .

Use quantitative methods when you . . .

Purpose of research

Want to understand the categories/themes people use to think and talk about things Have identified the salient categories and want to know the distribution of these ways of thinking among your intended audience

## Which to use: Qualitative or quantitative methods?

Issues toUse qualitativeconsidermethods when you . . .

Use quantitative methods when you . . .

Sample size Can answer your questions with a relatively small number of participants

> Want to know more about a small group of people

Have the ability to sample systematically so that the sample is **statistically** representative of that "population"

Want to know more about an entire "population"

# Which to use: Qualitative or quantitative methods?

Issues to	Use qualitative methods	Use quantitative
consider	when you	methods when you

Analytic Are competent to capabilities analyze the findings . . . requires both insight and discipline

Have good statistical and analytic skills

# Which to use: Qualitative or quantitative methods?

Issues to	
consider	
Time	

Focus group discussions can typically be conducted more quickly than a large, representative survey

**Qualitative methods** 

Quantitative methods

Service statistics, when systematically collected, provide a ready source of information



## **Triangulation/Mixed methods/Models**

- The use of multiple methods or theoretical outlooks
- No one source of data tells the whole story



## **Method selection**

- Are your methods consistent with your theory?
- Do you need to generate hypotheses or test hypotheses?
- How strong is the need to generalize to a population?
- Will the chosen methods generate the type of information you need?
- If using more than one method, how will they complement each other?

# Integrating qualitative and quantitative approaches

- Use qualitative methods to generate hypotheses to be tested in quantitative survey
- Develop questionnaires informed by qualitative findings
- Turn to qualitative findings to help interpret, reinforce, or reconsider quantitative findings
- Rely on qualitative findings to provide a contextual understanding of the community of interest